



# **One Window**

MANY CAPABILITIES

POWER PLATFORMS



# **RAMA** Profile

RAMA Group (Ram Agarwal & Associates, CA Firm + RAMA Corporate & IT Solutions & LLP) is an enriched and highly experienced IT consulting firm with technology partnerships with Microsoft, Spine, Automation Edge, Finalyzer to provide implementation, support, upgrade, migration services for their products in its boutique.

RAMA Group has a professional resource team of 175+ people, with 50+ resources dedicated in providing quality ERP & IT services to across industries such as Food and Beverage, Restaurants, Entertainment, BFSI, Manufacturing, FMCG, Pharmaceuticals, Textiles, Real Estate, Infrastructure, and Oil & Gas.

Headquartered in Mumbai and another offices at Dubai in UAE and Hyderabad in India, RAMA Group has served about 200+ Mid to Large size corporate clients across industries, under all its service verticals.

#### **Focused Service Areas**

- ✓ ERP Implementations
- ✓ Upgrades, Migrations & Rollouts
- ✓ Data Analytics (Power BI Implementations)
- ✓ Robotic Process Automation (RPA)
- ✓ Indirect Tax (GST & VAT) Consulting
- ✓ IT Network & Data Security Audit
- ✓ SOP Design and Documentations
- ✓ Process Reviews & Re-engineering

15+

Cities - Clients served in Asia, GCC, Africa, US & Europe 15+

Ultra large group and MNCs clients served

175+

**Total Resource team** 

50+

team of techno-functional ERP / systems consultants



Ram Agarwal - FCA
Founder & Managing Partner
(IA, ERP & Business Advisory Services)

Ram, with nearly 25 years of comprehensive experience, leads the organization, spearheading business development, serving as the key figure in quality assurance, and possessing expertise in Risk Advisory & Management Assurance, Corporate Finance, Business Advisory, and ERP Implementation services.



#### Manish Patil- BE, MBA VP — Strategy & Consulting

With over 15 years of experience in business development, sales, and consulting, Manish is a strategic leader and specializes in driving growth through innovative strategies, channel partnerships, and enterprise technology transformation. His expertise spans SAP, Oracle, and Microsoft Dynamics, and now extends to Al-powered solutions, including generative Al agents, predictive analytics, and cloudnative platforms. Passionate about solving complex business challenges, he focuses on delivering client value and sustainable growth by aligning emerging technologies with business strategy.



Samit Mallick-MCA
MCP Certified (Navision, Business
Central, LSR)
Associate Director
(FnO | Business Central | Power BI)

15+ years of experience Samit is the brain behind understanding and mapping critical & complex business processes into the ERP with industry best standards.



Mahesh Kavathekar- B.COM Solution Architect— Microsoft Dynamics Practice

With 11+ years of experience as a Functional Consultant, Mahesh specializes in MS Dynamics Business Central, D365 F&O (Finance), and Navision, with expertise in ERP implementation, go-live support, and key user training.



Ashok Thakur- MBA IT Head & ERP Project Manager

With 12+ years of experience, Ashok excels in overseeing project execution, ensuring timely delivery, and maintaining quality standards. Experienced in leading crossfunctional teams, ensuring IT compliance, and optimizing enterprise solutions across industries.

> Proficient Data Analytics team compromising of BI developer, UI/UX, ETL

> IT and Azure Cloud Architects

#### **Qualification Index**

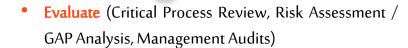
- > Multi Field Qualified Senior Team CAs, MBAs, IT (B. Tech / M Tech) and PMP
- > Mid Level Team IT (B. Tech / M Tech), MCA, PMP, Prince2 and ITIL

- > Microsoft Certified Professionals
- > Qualified DBA (Database Administration)
- CCNA (Cisco Certified Network Associates) & CCNP (Cisco Certified Network Professional)

#### **Business Process Management**

#### Technology

#### Compliance



- Build (SOPs, Risk & Controls Matrix, Internal Controls Framework, CCM, ERM etc.)
- Strengthen (Cost Optimization, Profit Improvement Studies, Increase Process Efficiencies Time/Cost)
- Automate (Digital Transformation using ERP, BI, RPA, IoT, IIoT, Data Analytics etc.)
- Improve (Assist in Implementing Recommendations & Establishing Framework for Periodic Reviews)
- Transfer Business Process on models like Build Own Operate (BOO) and Build Own Transfer (BOT)

- Microsoft Partner to implement, upgrade, manage & support MS products like Dynamics 365 (Business Central, AX, Navision, CRM, Power BI etc.)
- Partners with product companies to manage functions like MIS Reporting, Mgt. Dashboards, HR, Automated AP, AR, Reconciliations etc.
- ERP Consulting to identify apt ERP Product & Implementation Partner, Review existing ERP to Enhance Utilization, Integrate with other software etc.
- **ERP Project Management** preparing Functional Requirement Documents (FRDs), Perform UAT, etc.
- Process Automation Solutions using Emerging Technologies like Robotic Process Automation, IoT, IIoT etc.

- Indirect Tax Compliance in UAE and India (GST and UAE VAT)
- Direct Tax and Corporate compliance in India (Income tax, ROC filing, returns & assessment)
- Structuring of Business Transactions
- Assistance in Accounting and Audits
- Transaction advisory and due diligence
- Fraud Risk Management and investigation



















**Apt Business Understanding** 



Quick Resolution to Specific Problems



**Best Combination of Consultants** 



Satisfactory & Successful Implementations



Project Ownership & Responsibility



Poor understanding of business processes, needs & objectives



How RAMA's service delivery overcome the Challenges??





Non-alignment with business stakeholders in the implementation process

spell the business requirements

and critical business scenarios



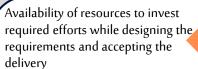
Lack of competency to correctly



Interactive discussion with operations team & due consideration to practical business scenarios



Well drafted design document with the help of existing understanding & discussions with stakeholders

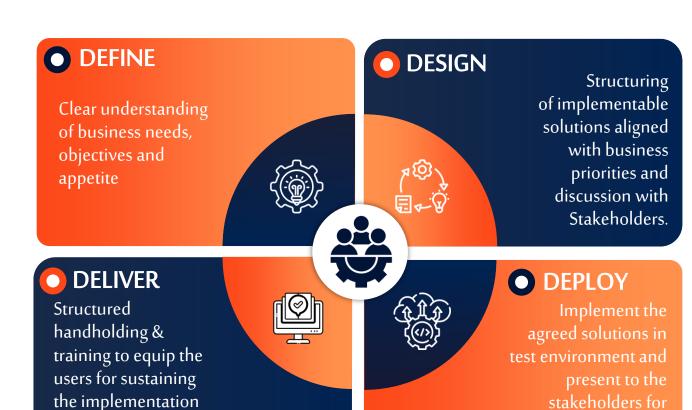








Business consultants as a part of the team forms a bridge between the users and implementation team



concurrence

and optimum

utilization

### RAMA's Team Structure for **ERP Services Functional** Project In-charge Consultant (Senior team member / Business (Expert Knowledge on Product) Consultant) **Technical** Consultant (Expert Knowledge on Technology) Objective Alignment of Business and Process through ERP **Implementation**

#### "Greenfield" ERP Implementation

- Business Case for ERP Implementation
- Evaluation and Selection of Suitable Products
- ERP Project Management (including project governance framework)
- Business Process Re-engineering & Requirement Study
- Identifying Gaps between Requirements and System Capabilities
- Providing Solutions through Configuration / Customisation
- Development as per Agreed Solutions
- Independent Verification and Validation (UAT)
- Defining cutover and data migration strategy
- Training and handholding of process owners

#### **ERP Support & Migration Services**

- Change Management
- Troubleshooting
- Migration/Upgrades
- Enhancements & Improvements
- Development of Reports

#### ERP Product & Vendor Evaluations

- Business Requirement Study
- Identification of Suitable Products
- Drafting of RFPs
- Demo Scripts for Product
   Evaluation
- Software's functional strengths & weaknesses relative to business



 Negotiation & Finalization of Contract with Vendor

#### ERP Post Implementation Reviews

- Cost Vs. Returns
- System Vs. Business Processes
- Scope Completion Evaluation
- Implementation and Data Migration
- Effective control framework-built processes
- Integration of ERP with other systems / BI Tools
- Efficient maintenance of accounting records
- Requirements related to financial statements

#### ERP Implementation Assistance

- Project Governance Framework
- Business Process Re-engineering and Requirement Study
- Identifying Gaps between Requirements and System Capabilities
- Providing Solutions through Configuration / Customisation
- Development as per Agreed Solutions
- Independent Verification and Validation (UAT)

#### ► IT Network & Data Security Audit

- Review of the security mechanisms configured
- Evaluation of possible exposures to unauthorized network connections
- Review of router configuration and logging procedures
- Disaster recovery procedures for the firewall and OS



Penetration test

Microsoft Dynamics 365

Business Central



Microsoft Dynamics 365 Finance and Operations



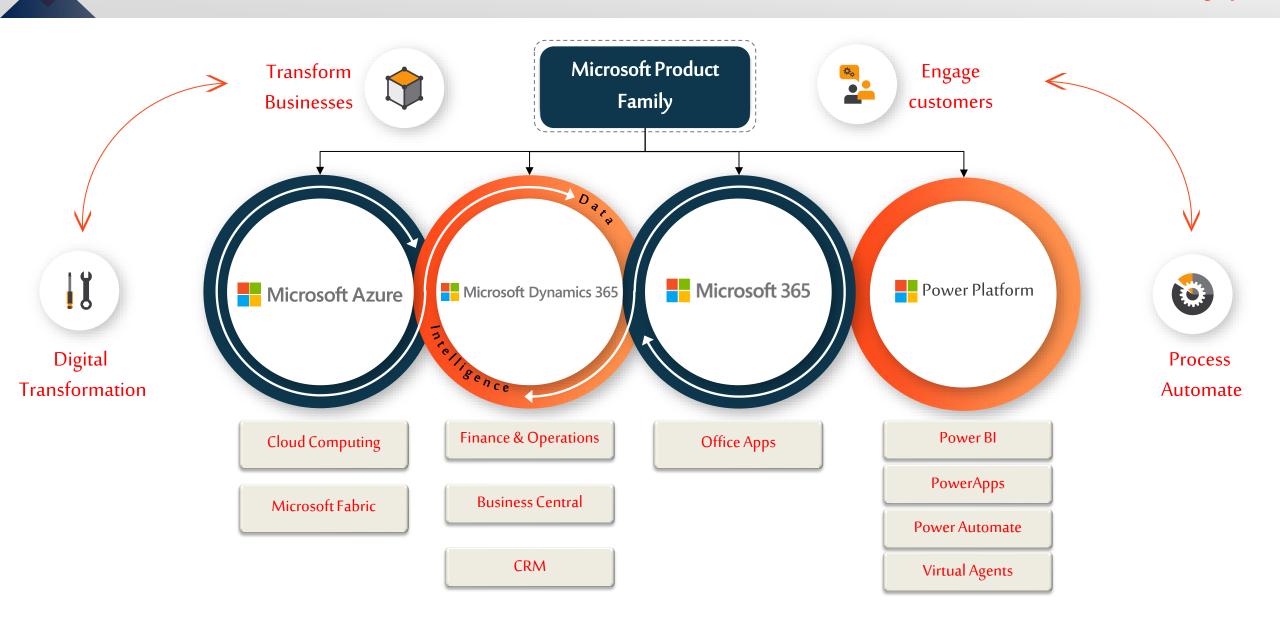














# Annexures – Finance Dashboards





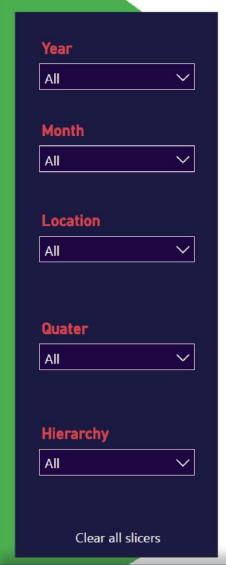
Total Revenue 358.62M



Expenses 333.14M



NPAT **25.48M** 











## P & L Monthly Report

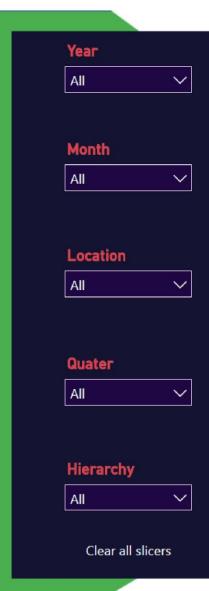
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Year	
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Location	
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Month							
Particulars	Actuals	%	Budget	Variance	Variance%	Actuals	%
☐ Total Revenue ☐	13,420,328.38	100.00%	13,545,829.25	-125,500.87	-0.93%	14,436,705.91	100.00%
	97,405.00	0.73%	0.00	97,405.00		78,525.00	0.54%
			0.00	0.00			
			0.00	0.00		6,714,550.14	46.51%
<b>⊞ REVENUE FROM SALES - CASH</b>	2,955,600.23	22.02%	13,545,829.25	-10,590,229.02	-78.18%	2,886,982.59	20.00%
<b>⊞ REVENUE FROM SALES - CREDIT</b>	10,367,323.15	77.25%	0.00	10,367,323.15		4,756,648.18	32.95%
<b>⊞</b> Cost of Sales	4,351,103.06	32.42%	5,215,144.26	-864,041.20	-16.57%	5,413,774.06	37.50%
<b>⊞</b> Total Cost of Sales	596,118.60	4.44%	623,108.15	-26,989.55	-4.33%	732,737.00	5.08%
⊕ Gross Profit	8,473,106.72	63.14%		8,473,106.72		8,290,194.85	57.42%
	0.00	0.00%	0.00	0.00		0.00	0.00%
<b>⊞</b> Gross Income	8,473,106.72	63.14%		8,473,106.72		8,290,194.85	57.42%
⊞ Selling & Admin Overhead	5,983,991.13	44.59%	4,278,268.64	1,705,722.49	39.87%	6,328,372.76	43.84%
<b>⊞</b> Store Operating Profit	2,489,115.59	18.55%		2,489,115.59		1,961,822.09	13.59%
⊞ Storage & Handling Charges	67,183.46	0.50%	26,830.49	40,352.97	150.40%	157,279.00	1.09%
	3,200.00	0.02%	0.00	3,200.00			
<b>⊞ EBITDA</b>	2,418,732.13	18.02%		2,418,732.13		1,804,543.09	12.50%
<b>⊞</b> Depreciation	273,170.23	2.04%	221,925.07	51,245.16	23.09%	401,284.22	2.78%

#### **Bottom 2 EBITDA**



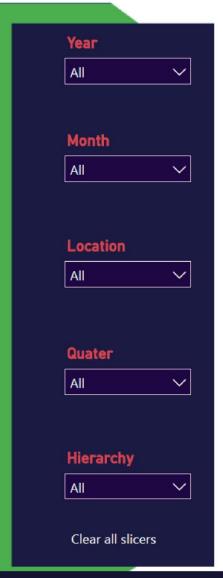
### Ratios at a Glance



Inventory	COGS/Avg. Inventory
Turnover ratio 6.79	A higher inventory turnover ratio signifies efficient inventory management and indicates that the company is effectively converting its inventory into sales
Asset Turnover ratio 3.53	Net Revenue/Avg Total Assets  A higher asset turnover ratio generally indicates better efficiency in asset utilization and sales generation
Current Ratio 0.63	Current Assets/Current Liabilities  If > 1, Indicates Company has More Assets than Liabilities
Cash Ratio - <b>0</b> .13	Cash & Cash Equivalents/Current Liabilities  If > 1, Company has Enough Cash to Cover its Short-term Obligations without relying on Current Assets
EBITDA Margin 9.32%	EBITDA/Net Revenue  The EBITDA margin indicates the percentage of each Riyal of net sales that the company retains as EBITDA after covering its operating expenses.







Particular	2021	2022	2023	2024	Total
☐ Tangible Fixed Assets					
<b>⊞ FA Clearing</b>		0	0	15,000	15,000
<b>⊞ ROU Asset</b>	19,250,453	2,730,816			21,981,269
⊞ Plant & Machinery		0			0
<b>⊞ Equipment</b>	4,923,021	3,394,080	2,429,931	-222,834	10,524,197
	16,427,717	7,724,606	-803,857	-578,727	22,769,739
	236,143	-53,220	-75,215	-11,344	96,364
<b>⊞ Intangible Fixed Assets</b>	236,666	234,354	189,159	-21,022	639,157
<b>⊞ Total Fixed Assets</b>	41,074,001	14,030,635	1,740,017	-818,927	56,025,726
<b>⊞ Inventory</b>	1,221,276	197,328	-469,938	60,269	1,008,935
<b>⊕</b> Deposits	2,297,980	-436,432	891,496	-23,116	2,729,928
<b>⊕</b> Accounts Receivables	2,017,874	14,788,452	8,252,339	2,027,318	27,085,983
<b>⊕</b> Other Receivables	50,005,952	-11,367,702	11,260,507	-1,908,093	47,990,664

Division Wise Debtors

HO 3,240.26 (6%)
Distribution
6,073.39 (12%)

Other Mobile
7,809.72 (15%)

Debtors (As On Date)
28,180.41

Brand Wise Debtors

OTHERS CORP







## ¥

Region

77

Calender

31-03-2024

19-09-2025

All ~

Division

All

Product

All ×

Branch

All

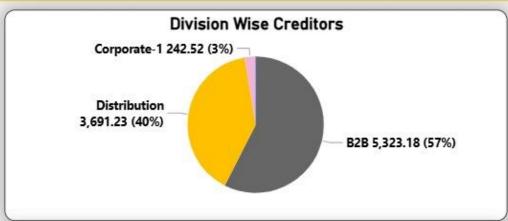
[+] Debtors

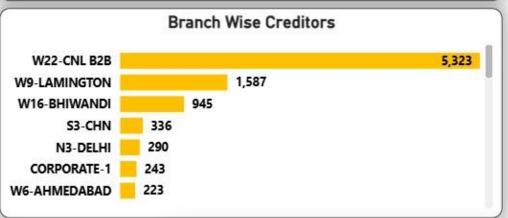
[-] Debtors

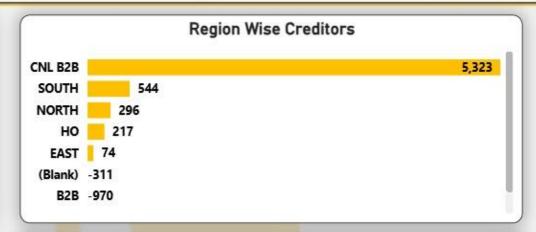
#### **Customer Name** 0-45 Days 46-60 Days 61-90 Days > 91 Days Total INP TECHNOLOGIES LIMITED 596.18 712.87 856.60 984.83 3,146.78 367.95 Matrix Solutions 357.65 SUNWIN TRADING FZCO. 3,050.59 1,418.39 2,605.34 345.42 7,521.97 1.22 Secure Connection Private Limited 0.16 7.72 260.53 269.78 STEPNSTONES TECHNOLOGIES PRIVATE LIMITED 182.34 182.34 16.80 16.05 34.00 217.29 Click Retail Pvt.Ltd. 152,44 INP TECHNOLOGIES PRIVATE LIMITED 106.34 102.20 5.43 0.69 6.11 CORPORATE INFOTECH PRIVATE LIMITED 97.72 97.72 Total 16,527.45 5,097.77 4,868.73 3,226.40 28,180.41

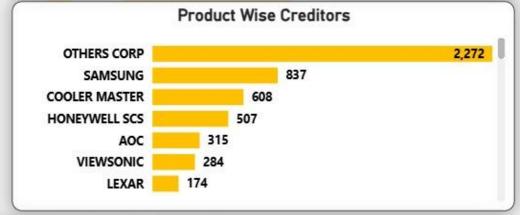
**Customer Wise Debtors** 











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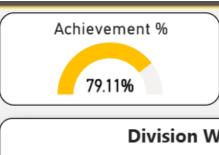
Vendor Name	0 - 45 Days	46-60 Days	61-90 Days	> 91 Days	Total
					5,044.81
Tech Data Advanced Private Limited		80.50	14.25		94.75
INGRAM MICRO INDIA PRIVATE LIMITED - PB	42.97				42.97
Arihant Infosys	37.09				37.09
Suresh Tosniwal	13.39	3.80			17.19
NEDIS B V	4.18		7.50		11.68
Sattva CFS and Logistics Pvt Ltd				4.51	4.51
Supreme Computers India Private Limited	3.44	0.96			4,40
Total	-1,316.35	-320.33	-67.41	-1,098.76	2,778.53

**Vendor Wise Creditors** 

# Annexures – Sales Dashboard

Achievement Debtors (As On Date) Net Sales YTD (C.Y.) Gross Profit YTD (C.Y.) Creditors (As On Date) Inventory (As On Date) 1,876.12 23,284.77 308.04 10,622.54 45,640 LOGO Net Sales MTD Gross Profit MTD Debtors T/O Ratio (In Creditors T/O Ratio (In Inventory T/O Ratio (In 79.11% Days) Days) Days) All Amount In Lakhs 0.13 -0.12 30 63 Clear all slicers Net Sales & Gross Profit C.Y. (Cumulative) Net Sales & Gross Profit C.Y. (Month On Month) Division Net Sales Till Date
 Gross Profit (In Lakhs) NetSales Lakhs Gross Profit 2 ΑII 45,640 45,640 10,814 16,770 10,228 35,412 Region 418 567 534 18,642 7,829 ΑII 7,829 358 358 1,343 1,876 1,876 775 Product July April May June August May July April June August ΑII Inventory by Division **Debtors by Product** Creditors by Division Other ... 2167 (5%) Branch B2B 1540 (14%) Distribution B2B 8,616 (36%) 6,008 (25%) Distribution ΑII 16028 (34%) B2B 27583 (58%) Other Mobile (Blank) 9090 (80%) Year 8,111 (34%) ΑII For Creditors Analysis Click Here. For Debtors Analysis Click Here. For Inventory Analysis Click Here. **Debtors Ageing Creditors Ageing** Inventory Ageing Quarter >91 Days 2722 (17%) >181 Days ΑII 61-90 Days 3630 (34%) 0-60 Days 0-45 Days 31-60 Days 1767 (11%) 4993 (47%) 2044 (100%) 8051 (50%) Month 46-60 Days 3599 (22%) 61-90 ... 969 (9%) ΑII

LOGO All Amount In Lakhs Clear all slicers Date 31-03-2025 🛗 01-08-2025 🛗 Division ΑII Region ΑII Product All Branch ΑII Quarter ΑII Month ΑII



Net Sales YTD (C.Y.)

45,640

Net Sales MTD

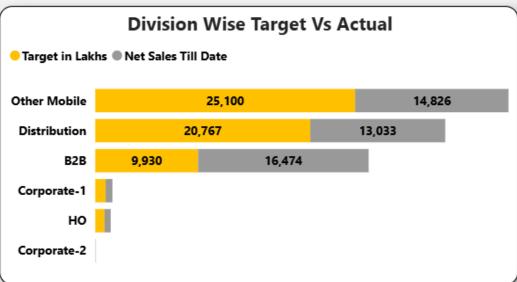
0.13

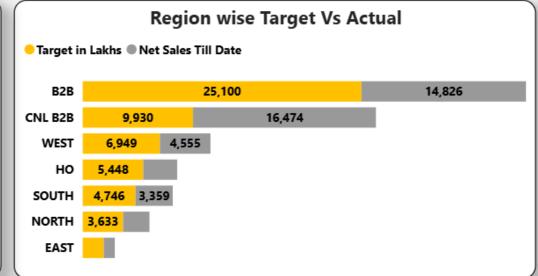
Gross Profit MTD

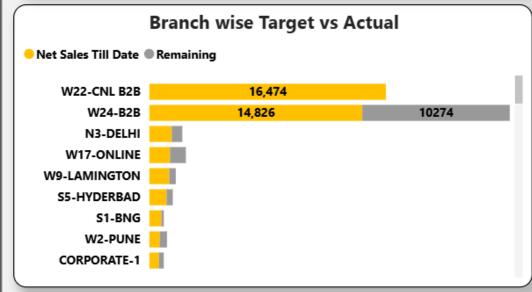
-0.12

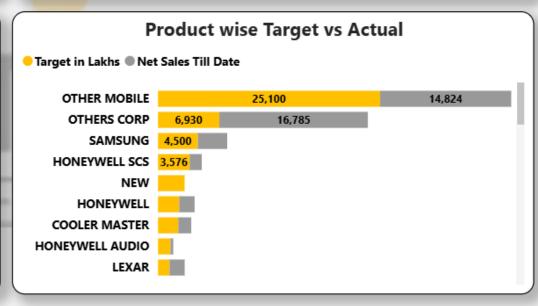
Gross Profit YTD (C.Y.)

1,876.12









LOGO

**All Amount In Lakhs** 

Clear all slicers

Date

Division

ΑII

ΑII

ΑII

ΑII

ΑII

Region

Product

Branch

Month

Quarter

All V

Achievement % Net Sales YTD (C.Y.)

79.11%

45,640

Net Sales MTD

0.13

Gross Profit YTD (C.Y.)

1,876.12

Gross Profit MTD

-0.12

Debtors (As On Date)

23,284.77

Debtors T/O Ratio (In Days)

63

Creditors (As On Date)

-308.04

Creditors T/O Ratio (In Days)

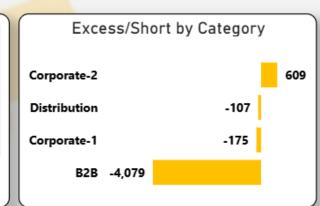
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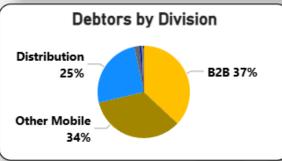
Inventory (As On Date)

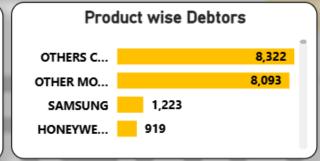
10,622.54

Inventory T/O Ratio (In Days)

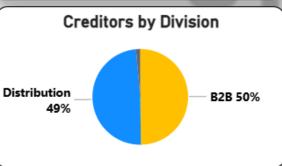
Ca	tegory	Closing Stock  ▼	Debtors	Creditors	Working Capital	Working Capital Budget	Excess/Short
+	Distribution	7,534.23	7,279.33	3,270.59	11,542.97	8,476.35	-3,066.62
+	Corporate-1	2,634.40	8,349.68	-1,418.32	12,402.41		
+	но	300.76	-493.89	-1,272.87	1,079.74	5,995.83	4,916.09
+	Others	152.56	115.63	-86.24	354.43		
+	Other Mobile	0.60	8,092.55	-33.97	8,127.11		
	Total	10,622.54	23,306.59	305.95	33,623.18	16,420.13	-17,203.05

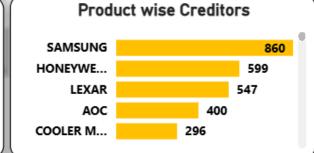






Division Debtors	Total	0-45 Days	46-60 Days	61-90 Days
Other Mobile	7,999.61	2,123.13	2,965.63	1,335.86
Distribution	18,337.42	2,810.75	213.76	174.91
Corporate-1	29,236.87	3,072.83	394.41	249.38
Others	-1,973.74	11.78	-0.20	-1.55
	-29,184.07	-2.39	-1.26	-2.61
	4 400 50	34.04	25.52	40.00





Division Creditors	Total	0-30 Days	31-60 Days	61-90 Days
Distribution	-16,027.92	66.11	1,811.51	723.5
B2B	-27,582.71	72.44	2,943.68	614.2
Corporate-1	-1,798.81	6.23	62.37	0.8
Corporate-2	-62.05		0.00	0.0
Discontinued	-14.99	1.09	0.00	0.0
Other Mobile	-2,167.16	-0.43	-27.82	0.0

LOGO

**All Amount In Lakhs** 

Clear all slicers

Debtors (As On Date)

23,284.77

T/O Ratio (In Days)

63

Division

All

Region

All

Product

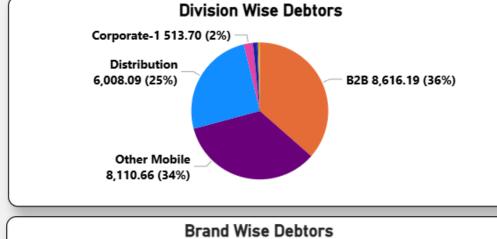
ΑII

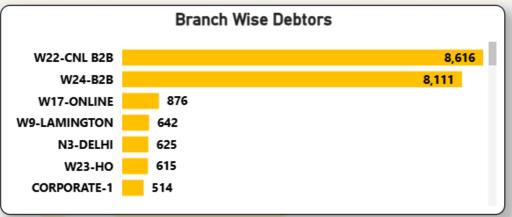
Branch

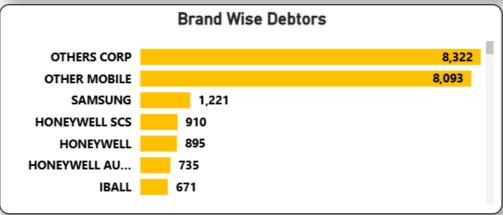
Month

AII ~

Quarter





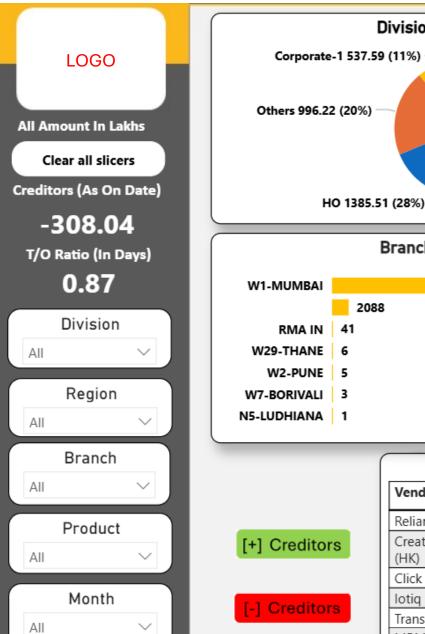




[+] Debtors

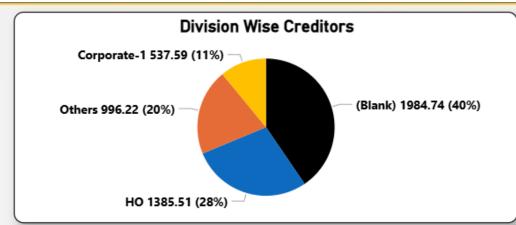
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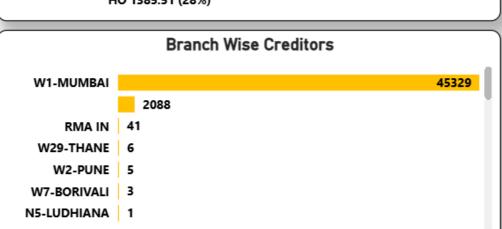
Customer Wise Debtors								
Customer_Name	0-45 Days	46–60 Days	61–90 Days	90+ Days	Total			
1008 DIGITAL HEALTH PRIVATE LIMITED		23,284.77	23,284.77	23,284.77	23,284.77			
24 Technologies				23,284.77	23,284.77			
25 OAKS CREATIVES LLP	23,284.77				23,284.77			
360 In Ex Creation Pvt. Ltd.	23,284.77	23,284.77	23,284.77	23,284.77	23,284.77			
3C IT SOLUTIONS & TELECOMS (INDIA) LIMITED	23,284.77				23,284.77			
3F Magnus Tech Pvt. Ltd.				23,284.77	23,284.77			
5 1 DIGITAL PARK				23,284.77	23,284.77			
7th Systemz				23,284.77	23,284.77			
Total	23,284.77	23,284.77	23,284.77	23,284.77	23,284.77			

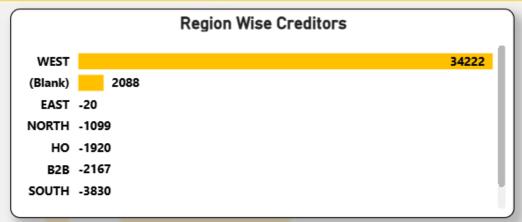


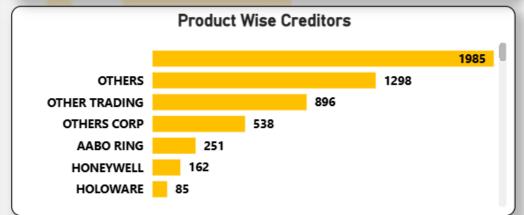
Quarter

ΑII









Vendor Wise Creditors								
Vendor Name	0–30 Days	31–60 Days	61-90 Days	90+ Days	Total ▼			
Reliance Retail Limited-MH	-7.57	1,586.70	1.16	28.11	1,608.39			
Creative Peripherals & Distribution Limited (HK)	194.95	-1.59	188.84	958.25	1,340.45			
Click Retail Pvt.Ltd.	250.14	108.70	13.80	690.00	1,062.64			
lotiq Innovations Private Limited		-39.63	622.33	328.37	911.0			
Transparent Deals			782.39		782.3			
MBM Newtech Private Limited			226.52		226.5			
Jaikrishna Technology Private Limited	-29.42	-0.29	-51.89	185.62	104.02			
Total	9,037.72	-5,489.47	-1,729.43	-2,126.86	-308.04			



Regional Manager	Partner Name	Target (In Lakhs)	Actual (In Lakhs)	Ach %	Today Call	Weekly Call	Monthly Call	
HARESH SAWANT	ACCROTECH INFOTECH	159.00	56.81	58.12%	0	2	8	
HARESH SAWANT	Concorde Peripherals	162.00	55.93	53.03%	0	2	8	ı
HARESH SAWANT	Dikibi Technologies Pvt. Ltd.	282.00	92.47	50.99%	0	1	7	l
HARESH SAWANT	ILIFE IT SOLUTIONS PVT. LTD.	162.00	47.33	47.66%	0	1	6	l
HARESH SAWANT	Keen Infotech	177.00	74.06	78.49%	0	2	10	l
HARESH SAWANT	Kirti Distributors	178.00	41.24	35.85%	0	2	8	ı
HARESH SAWANT	Mehta Brothers (New)	172.50	58.71	39.48%	0	2	8	l
HARESH SAWANT	Newtrack Computers Pvt.Ltd.	159.00	64.56	58.54%	0	2	9	l
HARESH SAWANT	отто тесн	135.00	27.55	30.74%	0	2	8	l
HARESH SAWANT	Sagar Infocom	181.50	60.71	44.80%	0	2	9	l
Total		1,37,392.31	18,645.10	2.79%	13	81	404	I

Sales Person	Customer Name	Target (In lakhs)	Actual (In lakhs)	Ach %	Today Call	Weekly Call	Monthly Call
		98,643.78	145.11	0.15%	4	20	120
Abhijit Kundu	Foli Network	150.00	85.06	56.70%	0	2	10
AKHOURI RAVI KUMAR SINHA	EVERRISE INFOSOLUTION PRIVATE LIMITED	46.50	13.73	29.52%	0	1	6
ANAND RAMDAS VIGHE	ILIFE IT SOLUTIONS PVT. LTD.	162.00	77.21	47.66%	0	1	6
ANDRIN T P	FORERUN SYSTEMS PRIVATE LIMITED	276.00	96.14	34.84%	0	1	7
ANDRIN T P	Perfect IT Infocom	156.00	64.51	41.36%	0	2	10
Ankit Zumkhawala	ACCROTECH INFOTECH	159.00	92.41	58.12%	0	2	10
ASHISH KUMAR PATRA	DIBYAANANTA COMPUTERS PRIVATE LIMITED	60.22	9.24	15.35%	0	1	6
ASHISH KUMAR PATRA	Jarita infotech	93.90	31.38	33.42%	0	1	7
Total		1,06,378.6	3,833.64	3.60%	19	99	591
		5					

Discount **Gross Profit** Revenue Units Sold (Pcs) **Purchases YTD** Inventory **Customers YTD** 121 25 294 4,198 1,260 1762 225 31% ∠ -81.19% ∠ -20.72% € -26.16% **LOGO** Revenue **Gross Profit Revenue By Category** Selected Year PY To Selected Year Selected Year PY To Selected Year 63 Year 158 159 **JEWELLERY** 2025 33 33 134 WATCHES **Month Name** OTHERS 18 All 1 48 13 For Detailed Analysis Click here. Description Aug Sep Oct Nov Dec Feb Jan Mar Apr May Oct Jun All Revenue by Location **Top Brand Top Customers Product Group** Selected Year PY To Selected Year **BOGHOSSIAN** 111 30 All **HUBLOT B...** 11 PATEK PHILIPPE 85 ROBERTO ... PASQUALE... **Location Name** PASQUALE BRU... VILLAGGIO All IWC BOUT... HUBLOT 15 PATEK PHI... SHEIKHA SHEIKH Festival DIWAN RODAINA SHEIKHA DOHA FES... **AMIRI** AL FAHAD **NOURA** RODA HAMAD ROBERTO COIN 11 TAG HEUE... BINT BINT BIN For Detailed Analysis All For Detailed Analysis HAMAD ... JASSIM B... V KHALID B ... Click here. Click here. -86.23% BEDAT ▲ 48.94% **BELL & ROSS** -18.22% BIL ARABI A 5.43% BOGHOSSIAN A 19.59% BOM Clear all slicers

LOGO

Sales Performance Main Showroom (Current Year, Jan-till date)

Item Category

WATCHES

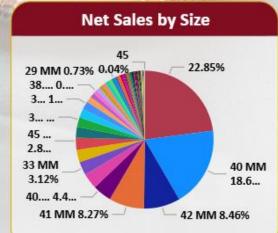
**Year** 2025 ~ Revenue 134 ∠ -4.84% Units Sold (Pcs) 1,694 ∠ -24.21% Gross Profit

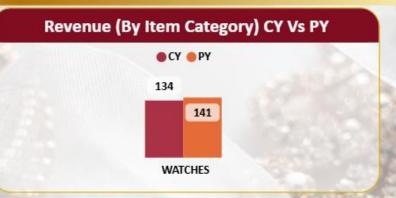
17

∠ -59.74%

Brand	Revenue CY	% on PY	Discount %
PATEK PHILIPPE	84.63	-0.34%	0.60%
HUBLOT	14.40	-20.77%	11.31%
IWC	7.29	-2.61%	12.31%
F.P JOURNE	6.79	-11.48%	6.98%
LANGE & SOHNE	6.76	19.05%	4.39%
TAG HEUER	4.05	-34.22%	16.23%
PARMIGIANI FLEURIER	2.86	21.49%	12.92%
ZENITH	2.27	6.72%	10.52%
GERALD CHARLES	1.44	56.06%	9.03%
GREUBEL FORSEY	0.73	-47.24%	0.00%
GRAND SEIKO	0.67	42.92%	10.82%
IACOR & CO Total	n 50 134.20	-19 62% -3.72%	21 77% 3.98%

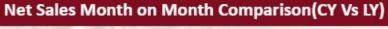






Description	<b>Qty</b>	CY Rev 1
	322	10.94
	192	1.30
	109	1.20
+	107	2.36
	63	12.93
■ NAUTILUS	58	25.36
	56	1.01
Total	1,694	134.20







**LOGO** Year 2025 V Month All **Product Group** All **Location Name** All Festival All Clear all slicers

Units Sold (PCs) 4,198

∠ -26.16%

Revenue

294

¥ -20.72%

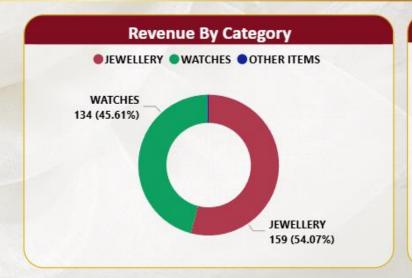
-30.59%

Purchases YTD 225

Discount 121

Inventory 1,260 Gross Profit 25 ∠ -81.19%

Customers YTD 1762







1/3 MAHDI -73.03%

AARZEE -82.66%

AL MAJED CREATION

-100.00%

AL MAJED CREATIONS

Peak Sales Hour in a Day(CY)
5-6 PM
25.48M
Total Sales of 5-6 PM in CY
19.64%
% Contribution Vs Total Hours

Peak Sale Day in a Week (CY)

Sunday

34.60M

Total Sales of Sunday in CY

-6.18%

Vs Same Day LY

Peak Sale Week in a Month (CY)

Week 4

43.01M

Total Sales of Week 4 in CY

33.15%

-27.12%

% Contribution Vs All Weeks

Peak Sale Week in a Month (CY)

Apr

33.29M

Total Sales of Apr in CY

25.66%

129.18%

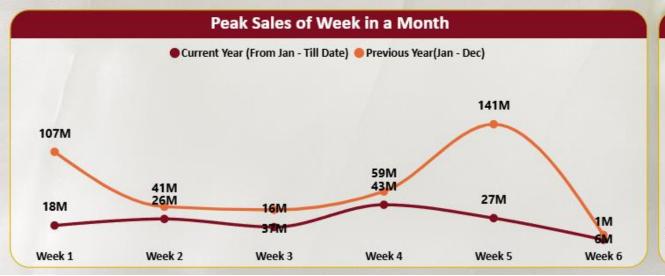
% Contribution Vs All Months

Vs Same Month LY





Vs Same Week LY





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