

ONE WINDOW.

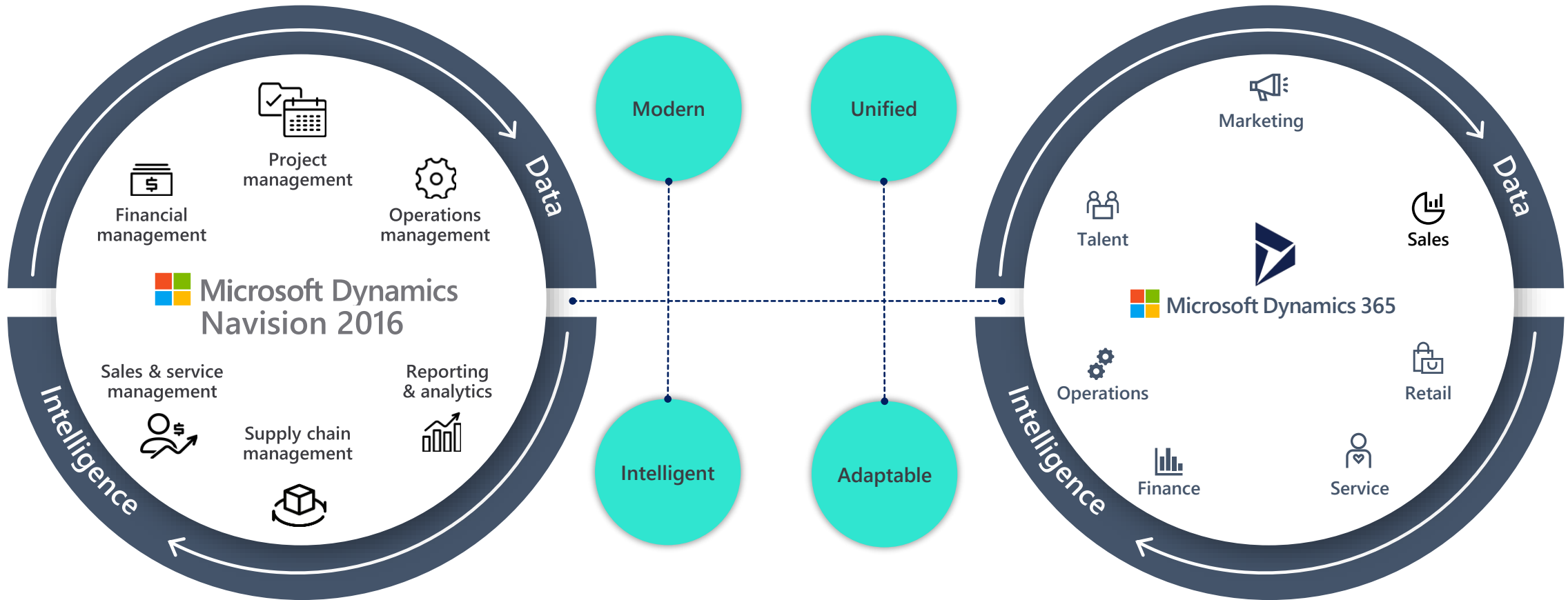
MANY CAPABILITIES



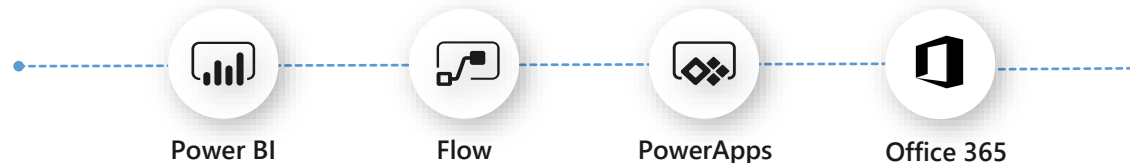
RAMA Corporate & IT Solutions LLP

ERP Arm of RAMA Group

# Microsoft Business Applications Ecosystem



## Seamless Integration with these Applications



# Compare Microsoft Dynamics Navision & Dynamics 365 Business Applications

Feature	Microsoft Dynamics Navision	Microsoft Dynamics 365
<b>Date Established</b>	1987	2016
<b>Minimum Number of Users</b>	1	20
<b>Infrastructure</b>	<b>Any</b> – Can be installed on physical server, hosted on private cloud or on Azure	<b>SaaS preferred</b> – A cloud solution hosted on a Microsoft Azure Platform, no installations necessary. Can be accessed through internet browser (Tablet, Mobile, Desktop)
<b>Project management capabilities (Partner &amp; Customer)</b>	Navision is a tried and tested product because it's been there for a long time. Adaptability & ease of use makes users learn quickly. Comes easily with any industry's ecosystem. Simpler to implement & manage. Generally requires smaller implementation teams.	D365 is relatively a new product. Slightly difficult to implement and manage. Requires highly professional technical resources to manage the solution. Generally requires larger implementation teams.
<b>Configurability &amp; Customizations</b>	<b>Extreme</b> – The open codebases allow developers to easily customize the solution. A lot of the customizations are already developed and a rich pool of talented developers already exists	<b>Medium</b> – The AppSource offers modules & extension plugins. Customizations can be made by adding or removing any module from the AppSource.
<b>Upgrades/Updates</b>	Requires Project based upgrade for both standard & custom modules	Automatic for standard implementation but project based upgrade for custom modules
<b>Time Frame to Implementation</b>	4 – 6 months	8 – 10 months
<b>Company Size</b>	Small to Mid	Mid to Enterprise
<b>Industry</b>	Distribution/Trade, Manufacturing, Professional Services. Supports approx. 90% of manufacturing functionalities. A great option for discrete, lean and process manufacturing lightly. Other core functions, such as WMS with mobile solutions, etc. are included.	Distribution, Manufacturing, Retail, Professional Services, Public Sector With the Premium package, additional capability in service management and powerful out-of-the-box manufacturing is available.
<b>Multi – Company</b>	YES	YES

# Compare Microsoft Dynamics Navision & Dynamics 365 Business Applications

Feature	Microsoft Dynamics Navision	Microsoft Dynamics 365
<b>Multi – Currency</b>	YES	YES
<b>Modules/Apps</b>	<ul style="list-style-type: none"> <li>• Financial Management</li> <li>• Supply Chain Management</li> <li>• Ware House Management – Available in Extended Pack</li> <li>• Manufacturing Management – Available in Extended Pack</li> <li>• Basic Project Management</li> <li>• Basic Human Resource Management</li> <li>• Basic Customer Relationship Management</li> </ul>	<ul style="list-style-type: none"> <li>• Financial Management</li> <li>• Supply Chain Management (Manufacturing, Warehouse, Production)</li> <li>• Advanced Project Service Management</li> <li>• Commerce (Retail) Management</li> <li>• Advanced Human Resource Management</li> <li>• Separate Customer Relationship Management apps</li> </ul>
<b>Licensing</b>	Flexible – Perpetual & Subscription	Rigid – Subscription (module/app based)
<b>License Types</b>	<ul style="list-style-type: none"> <li>• <b>Concurrent Client Access License (CAL)</b> – Unlimited number of individuals can be defined in the system, however the number of individuals accessing the solution at any given time may not exceed the total licensed number of Concurrent CALs.</li> <li>• <b>User Subscription Access Licenses (SAL)</b> – Only available in the Subscription Licensing model, grant individual users the right to access the application irrespective of the number of users simultaneously accessing the application.</li> </ul>	<ul style="list-style-type: none"> <li>• <b>User SL (Subscription License)</b> – Each user requires a separate User SL “named user” subscription. User SL’s cannot be shared, but an individual with a User SL may access the service through multiple devices.</li> <li>• <b>Device SL (Subscription License)</b> – With Device SL any number of users can access a licensed device without the need for separate User SLs.</li> </ul>
<b>Cost</b>	<p><b>License</b> – Licenses can be purchased either perpetually or as a subscription.</p> <p><b>Implementation</b> – Moderate costing for standard implementation &amp; additional customization.</p>	<p><b>License</b> – Licenses can be purchased either perpetually or as a subscription. However, Subscription is preferred as infrastructure cost are included in the price which is considerable.</p> <p><b>Implementation</b> – High cost for Standard implementation. Additional customization can be very expensive.</p>

# Contacts

**Ram Agarwal**

Founder

M: +91 93240 22233

Email: [ram@rama.co.in](mailto:ram@rama.co.in)

**Jigneshkumar Raval**

Head – Microsoft Dynamics Practice

M: +91 88660 09914

Email: [jigneshkumar.raval@rama.co.in](mailto:jigneshkumar.raval@rama.co.in)

**Manish Patil**

VP – Strategy & Consulting (IT & ERP)

M: +91 9890972111

Email: [manish.patil@rama.co.in](mailto:manish.patil@rama.co.in)

## Address

**Mumbai H.O. –**


Unit 401, Hub Town Viva, Western Express Highway,

Shankarwadi, Jogeshwari East, Mumbai- 400060


**Dubai Office- C/O- Nimai Management Consultants**

M-01, Bank Street Building, Next to Citibank, Bur Dubai,

P.O. Box: 120349, Dubai, UAE

 Phone: +91 22 6223 1063 / 1060

 Visit us at: [www.ramaerp.in](http://www.ramaerp.in) / [www.rama.co.in](http://www.rama.co.in)

 Email: [info@rama.co.in](mailto:info@rama.co.in)

*Follow us:*

